



**631-567-7111**

## **5 Tips For Choosing A Termite Control Company**

### **1. Get Estimates:**

If you have a pest problem do not panic. Panic buying opens the consumer up to high pressure sales that could be very costly in the end. Even if your house is swarming with termites do not panic as these swarming termites will die quickly which will give you enough time to get estimates. Be an educated consumer and get multiple estimates. Do not assume that all companies charge about the same and be wary of low and high ball bids. Understand what the company is offering in their estimate and get it in writing to make sure you are comparing “apples” to “apples”.

### **2. Check Reliability and Reputation of the Company:**

Make sure that the company you choose has a history of professional and reliable service so that you are assured you are getting what you were promised. There many ways to check reliability cont the **Better Business Bureau**, your local **consumer affairs department**, do an internet search for complaints and ask for referrals and testimonials. A quick check of the department of consumer affairs in your county and the Better Business Bureau can save you countless problems and dollars.

Beware of advertising statements such as: serving the local area with 25 years’ experience. **Experience and length of time in business are two different things and are important if entering into a long term agreement. Ask to see a copy of business start date.**

### **3. Examine GUARANTEES:**

Read and understand each company’s guarantee policy. Be sure to read the fine gray print on the back of contracts for hidden clauses and exclusions that may lead you to believe you have total coverage when in reality the guarantee is difficult to understand or impossible to claim. Try to use a company that has a strong history of reliable

service. A guarantee is worthless if the company you choose is no longer in business.

4. **Check Certifications:**

Always make sure that the service is being performed by a qualified technician who is **New York State certified** and experienced with the type of pest in question. Check to see if the company belongs to industry associations such as the Long Island Pest Control Association, the New York State Pest Management Association, National Pest Management Association and the Professional Certified Applicators of Long Island. These companies exhibit commitment to quality standards and continuing education.

5. **Ask About Price Protection:**

Many pest control services require follow up visits and renewable contracts especially when dealing with termites and carpenter ants. Ask if the company has a price protection guarantee to avoid being stuck in an agreement that can increase in price substantially over subsequent years. It is inevitable that costs will increase over time but these increases should not be yearly double digit increases. **High annual price increases is the number one complaint we hear from consumers that are calling to switch from their current pest control companies.**